

2010 SUMMARIZED STATEMENT OF FINANCIAL POSITION

The following has been summarized from the independently audited financial statements for year ending August 31, 2010. Audited Financial Statements are available in the Urban Gateways' Office.

ASSETS

Current Assets

Cash and cash equivalents	81,501
Grants receivable	68,000
Pledges receivable	367,163
Accounts receivable - less allowance of doubtful accounts of \$12,000	89,315
Prepaid expenses	8,500
Total Current Assets	614,479

Non-Current Assets

Fixed assets (furniture & equip.), net	44,678
Non-current pledges receivable	19,570
Deposits	9,899
Total Non-Current Assets	74,147

TOTAL ASSETS: \$688,626

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts payable	87,041
Accrued expenses	25,760
Line of credit	350,000
Notes payable	14,830
Deferred revenue	3,903
Total Current Liabilities	466,704

Net Assets

Unrestricted	(582,716)
Unrestricted-Board Designated	227,867
Total Unrestricted Net Assets (deficit)	(354,849)
Temporarily restricted	576,771
Total Net Assets	221,922

TOTAL LIABILITIES AND NET ASSETS: \$688,626

REVENUES

Contributions and Public Support

Individuals - UG Board	130,526
Individuals - other	92,112
Corporations	180,360
Foundations	485,200
Special events	109,611
Total Contributions and Public Support	997,809
Total Fees and Grants From Government Agencies	91,100

Program Revenues

Package programs	441,394
Touring performances	156,390
Ticket revenue	7,633
Special projects	69,000
Community schools (21 st Century and other)	895,508
Total Program Revenues	1,569,925
Investment income	119
Total Support and Revenue	2,658,953

Net Assets Released from Board Designated	62,500
Net Assets Released from Restrictions	430,624

TOTAL REVENUE: \$2,658,953

EXPENSES

Program expenses	2,327,085
Administrative expenses	442,210
Fund-raising expenses	349,966

TOTAL EXPENSES: \$3,119,261

Change in net assets	(460,308)
Net Assets-Beginning of Year	\$682,230

NET ASSETS - END OF YEAR \$221,922



URBAN GATEWAYS

2010 Annual Report



In 1961, Jessie Woods founded Urban Gateways with the belief that **every child** benefits from and deserves **access to the arts**. The arts open doors to a wider world—the world of possibility, of imagination, of learning.

In FY10, we continued to build upon our **50-year tradition** of bringing **high-quality** arts education to children when and where they needed it – access and equity – that’s what we do.

And as we move into our next 50 years, we are working to **integrate the arts** into our schools and neighborhoods to fundamentally change the **quality of learning**—and of life—in communities.

In FY10:

Urban Gateways
PROVIDED

272 Touring Performances

92 Artist Residencies

11 Prof. Development & Workshops

Urban Gateways
SERVED

86,182
Students

193
Schools & Organizations

The Urban Gateways **IMPACT**



94%

of classrooms with UG programs became

more engaged
in learning

I love art,
because it makes me
feel PROUD
of myself.
-- UG Student



75%
of students in UG programs increased their ability to
**Problem Solve,
Communicate,
Collaborate & Lead**

I am **MORE**
respectful
and a **BETTER**
listener.
-- UG Student



I **LEARNED**
how to work with a
team.
-- UG Student

URBAN GATEWAYS DONORS

The work of Urban Gateways would not be possible without the generous support of our many donors and foundation, corporate and government funders. We would like to thank the following individuals, organizations and corporations for their contributions in Fiscal Year 2010.

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Scorpio Foundation

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Target

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Trillium Foundation

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New Frontiers Foundation
Sahara Enterprises, Inc.

\$999 and Below

Stuart Family Foundation